Banimmo



First Half Year Results 2010

September 1st, 2010





IMPORTANT EVENTS OF FIRST HALF YEAR 2010 AT A GLANCE

□ Acquisition and Disposals

- Acquisition of retail complex in Rouen (2,848 m²)
- Investment occurred after June 30th: Partnership in City Mall & capital increase in Montea
- No sale of real estate asset during the first half year of 2010

Developments

- H5: Renovation completed and building rented at 68%
- Evere: Built-to-suit: Renovation and extension of current building
- Vaugirard, Prins B.5 and North Plaza: Repositioning in progress

Commercial letting activity

- Some small new rentings but activity remains difficult
- Departure announced of tenant in Alma Court (5,574 m²)
- □ Issuance of bond with warrant for total amount of €75 Mio and new specific asset financing loan (€10.5 M)



INVESTMENTS

Rouen

Location

Rouen

Specifications

2,848 m² retail space on ground floor

Acquisition

June 8th, 2010

• Amount : € 12.0 Mio (cost included)

Tenant

7 different tenants

Occupancy rate of 95 %

Rental level

Gross rent of €850 K

Strategy

Restructuring of current rental conditions within 2 years – Targeted increase of letting conditions with 15%

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No important planned renovation works





DEVELOPMENTS

H5

Location

- Avenue de Schiphol, 3 in Evere
- Brussels decentralized

Specifications

- 3,750 m²
- 3 floors (GL +2)

Tenant

- Damovo (2 floors, representing 68% occupancy)
- Rotation of existing tenant of Banimmo portfolio
- Fixed 6 years rental contract (6-9) for 250 k€

Renovation

- Renovation of entire building (€2.4M)
- Completed June-July 2010
- High environmental standards (Reduction of E-level from E137 to E90)

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Before renovation



After renovation



DEVELOPMENTS

Evere

Location

- Rue de la Fusée, 40 in Evere
- Brussels decentralized

Specifications

- Current surface: 6,350 m²
- Future surface extended to 8,242 m²

Tenant

- Electrolux (100%)
- Fixed 9 years leasing contract (possible extension up to 12 years)
- Annual instalment of €1.5M estimated (depending on final construction)

Renovation

- Heavy renovation of existing building and creation of new wing
- Renovation in different phases and last phase to be completed in September 2011

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High environmental standards (objective to achieve E60)

Before renovation



Expected (after renovation)



DEVELOPMENTS

Vaugirard

Location

- Paris, 15th district
- In front of Montparnasse station

Specifications

- 2,083 m²
- 2 floors
- 28 parking spots

Renovation

- Evictions phase completed
- Heavy renovation of existing building entering its last phase
- Commercial letting will start at the end of 2010

Before renovation



Expected (after renovation)





LETTING ACTIVITY DURING 2010

Commercial letting activity

□ New rentings signed in H1 2010

Name building	Surface rented	Annual gross rent	Financial rental impact 2010 (taking into account rent-free)	Financial rental impact 2011(taking into account rent-free)
Arts 27	837 m²	€184 K	€40 K	€169 K
Prins B. 5 (Kontich)	550 m²	€67 K	None	€61 K
North Plaza	1,344 m²	€148 K	€80 K	€144 K
Les Corvettes	350 m²	€57 K	€22 K	€57 K
Saran	1,840 m²	€152 K	€139 K	€152 K
Marché Saint Germain	437 m²	€183 K	€122 K	€183 K
Evere (Raket)	8,242 m²	€1,500 K (E)	€51 K	€825 K
Clamart	194 m²	€37 K	€13 K	€37 K
Total	17,324 m²	€2,328 K	€467 K	€1,627 K

- □ Letting activity remains difficult because of weak economic activity and oversupply
- Momentum however maintained
- Departure announced of tenant in Alma Court building
 - 5,574 m²
 - Impact on 2010 very limited. Departure date under discussion (estimated at half year 2011 earliest)





REAL ESTATE PORTFOLIO

□ Investment properties (1)

	Name	Location	Total lettable area (GLA m²)	Parking places	Number of tenants	Occupancy rate²
Γ	Alma Court	Zaventem	16,042	280	7	96%
	Antwerp Expo	Antwerp	22,635	400	1	100%
	Arts 27	Brussels	3,734	35	5	30%
	Athena Business Center	Vilvoorde	18,180	333	5	88%
	Da Vinci H3	Brussels	12,449	100	1	100%
$\left\{ \ \right $	Da Vinci H5	Brussels	3,753	74	1	68%
	Diamond	Brussels	13,670	269	1	66%
	Evere	Brussels	6,350	129	1	100%
	Lozana	Antwerp	6,976	187	1	100%
	North Plaza	Brussels	13,630	146	4	56%
	Prins B. 5	Kontich	6,563	218	2	34%
_	Les Corvettes	Colombes	14,215	476	14	71%
	Clamart	Clamart (Paris)	8,015	230	27	95%
	Fontenay	Fontenay-sous-Bois	1,970	93	1	100%
$\left\{ \right.$	Marché Saint-Germain	Paris	3,179	-	20	100%
	Rouen	Rouen	2,848	-	7	95%
	Saran I + II	Saran (Orléans)	2,955	110	4	100%
L	Vaugirard	Paris	2,083	28	11	100% ³



⁽¹⁾ According to IFRS standards (IAS 40)

Banimo (2) Occupancy rate based on leased areas compared to available areas Vaugirard is being renovated and non-occupied areas are therefore not available

REAL ESTATE PORTFOLIO

□ Development sites

Name	Location	Total lettable area (GLA)
Ans	Ans	91,655 m²
Da Vinci H2	Brussels	6,805 m ² (building permit for 20,000 m ² GLA)
The Loop (Flanders Expo) (held in JV)	Gent	Area of 454,645

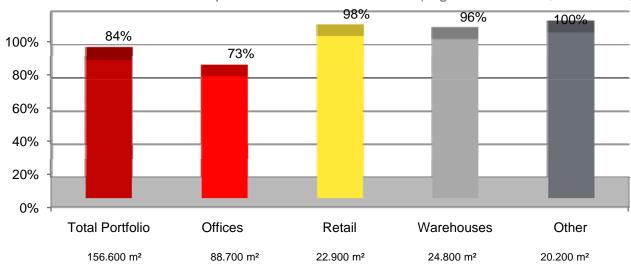
□ Properties held in JV

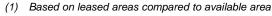
Name	Location	Total lettable area (GLA)	Parking places	Number of tenants	Occupancy rate
Dolce La Hulpe	La Hulpe	35,977	538	1	100%
La Hulpe (Office building)	La Hulpe	4,450	160	1	100%
Dolce Chantilly	Vineul St-Firmin	17,000	300	1	100%
Les Jardins des Quais	Bordeaux	25,334	770	46	85%

OCCUPANCY RATE

□ Investment properties

- Increase of occupancy (1): 84% for the investment portfolio vs. 82% on 31/12/2009.
- Year on year decrease of the occupancy rate: 84% for the investment portfolio vs. 90% on 30/06/2009.
- Decrease mainly the result of:
 - Sale in H2 2009 of well-rented investments (Kruger Center, Atlantic House)
 - Departure of tenants in order to start planned renovation works (e.g. North Plaza, Prins B.5, Vaugirard)







RENTAL INCOME

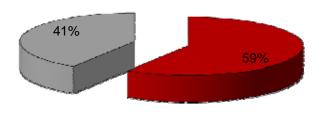
□ Investment properties

- Annual gross rental income of €20.0M based on signed leases on 30/06/2010
- Gross rental yield of 7.8% on fair value
- ERV⁽¹⁾ of €24.7 M for investment properties implying gross yield of 9.7%
- Total ERV of €26.8 M taking into account leasing up of Les Jardins des Quais (50%) and office buildings in the Dolce La Hulpe-site (49%)



PORTFOLIO DISTRIBUTION

- Portfolio value: €357 M⁽¹⁾ (vs. €341 M on 31/12/2009)
 - o With the announced acquisition of City Mall, portfolio value will reach €400 M
 - o NAV of €122 M
- Variation mainly due to combination of:
 - o Positive impact due to progression of current developments (Vaugirard, Prins B.5, North Plaza) and acquisition of Rouen
 - Negative revaluation on existing portfolio (temporary)
- Values are underestimated inspire of IFRS framework:
 - Accounting value of conference centers (IAS 16) based on acquisition cost (+ capex) (versus DCF methodology for expert)
 - o Fair market value (IAS 40) not suited for buildings being refurbished
- Portfolio made up of 27 sites in Belgium and France



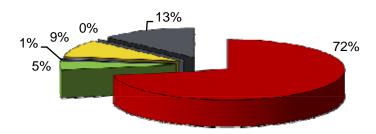
■Belgium ■France

⁽¹⁾ Based on either the fair value for investments buildings or buildings held in JV (except conference centres), either acquisition cost for the conference centres and the assets in development, either share in shareholders funds of Montea

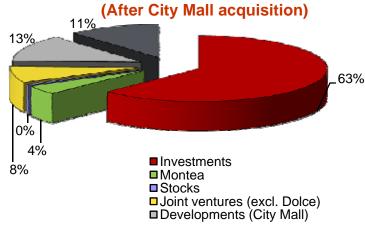


PORTFOLIO DISTRIBUTION

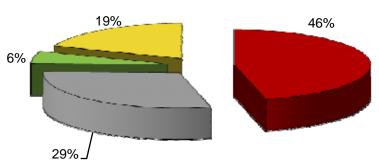
Distribution by investment type (30/06/2010)



Distribution by investment type

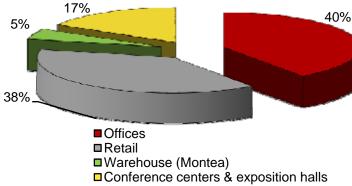


Distribution by type of asset (30/06/2010)



Distribution by type of asset

(After City Mall acquisition) 17%



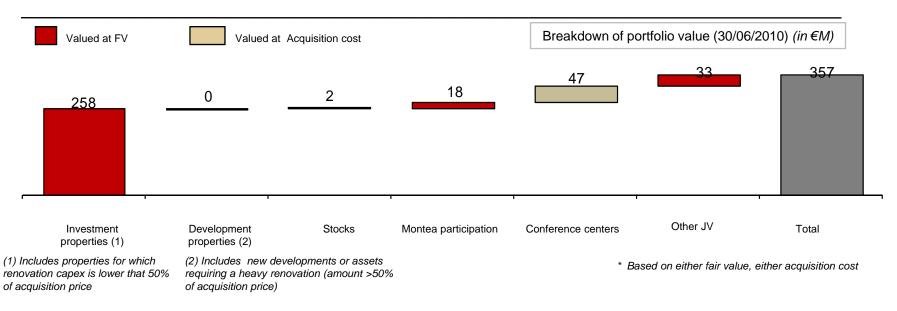
With the announced acquisition of City Mall, Retail- and Office segments will have approximately same weight (40%)

(1) As offices are valued based on fair-value, compared to acquisition cost for the Conference centers, either share in shareholders funds of Montea, the weight of the office segment would be less important if all segments were valued at fair value.



PORTFOLIO DISTRIBUTION

- Portfolio of €357 M* (IFRS)
- Portfolio value under-valued:
 - > Valuation of conference centers at acquisition value (and not market value) due to imposed accounting principles
 - Conservative valuation of investment properties done for syndicated credit by independent expert
 - NAV methodology is not a relevant approach because of the important under-valuation of the portfolio and the current developments
 - After acquisition of City Mall, gap will be increasing (stock-accounting)





RECONCILIATION BETWEEN PORTFOLIO VALUE AND BALANCE SHEET

Portfolio value: €357 M⁽¹⁾

In % Value Valuation Method (in €M) 71% 258 Recycling of marketvalue Investments* delivered to the banking syndicate Developments* 0% Acquisition cost (value in 0 transition) 2 Fair-Value by ext. valuer Stocks* 0.5% Montea (REIT) 6% 18 Pro-rate participation Banimmo in Shareholders Funds Montea Joint-Ventures (excl. Fair-Value by ext. valuer 9% 33 conference centers) (share Banimmo) Acquisition cost Conference centers 13.5% 47 (+capex) (share Banimmo 49%)

versus

Balance sheet amounts

Balance sheet amount (in €M)	Comment
249	Difference linked to fiscal impact deducted from fair-value
0	
1	
18	
23	The project Jardins des Quais is partially accounted in "LT financial assets" and in "Participations in companies held by the equity method". Project The Loop is also accounted in "Participations in companies held by the equity method" (Asset of The Loop are not revalued)
15	Part of the conference centers is being accounted as "LT receivable", for an amount of €14.7 millions and for a small part in "Participations in companies held by the equity method".
306	

357

100%

Total

⁽¹⁾ Without taking into account our participation in Atlantic Certificates (€3.25 M)

^{*} Segmentation of portfolio between "investments/developments/stocks is an IAS classification. For Banimmo, all assets are buildings under different phases of repositioning September 1st, 2010



INCOME STATEMENT

€ '000	H1 2009	H1 2010
Net rental income Other income (commissions on JV) Share in the result of companies accounted by the equity method	8,343 743 (3,130)	6,526 469 1,926
Recurrent income	5,956	8,921
Other charges linked to real estate assets	(242)	(879)
Operational costs	(4,095)	(3,684)
(Recurring current result) REBIT	1,619	4,358
Net result of sale on real estate operations & companies accounted EM	254	-
(Current result) EBIT	1,873	4,358
Net financial costs	(3,736)	(3,042)
ЕВТ	(1,863)	1,316
Taxes	844	(224)
Net current result	(1,019)	1,092
Deferred taxes	4,390	737
Variations of fair value on investment buildings	(8,318)	(3,743)
Variations of fair value on hedging instruments	(1,008)	(4,617)
Net Result	(5,955)	(6,531)



- Net rental income: €6,526 K vs. €8,343 K on 30/06/2009 (decrease of 21.8%)
 - Decrease linked to sale of 3 buildings in second half of 2009 (loss of their contribution for an amount of €1.5M)
 - Acquisition of Rouen done in June 2010, limited impact on H1 2010 figures
 - Anticipated departure of tenants in buildings that are being redeveloped (North Plaza, Prins B.5)(loss of €1.4M
 - Positive impact of acquisition of Marché Saint-Germain
- Contribution companies accounted by the equity method: €1,926 K vs. €-3,130 K on 30/06/2009
 - Positive nominal contribution substantially due to fair value adjustments:
 - > France (€1,553 K)
 - Positive commercial evolution for Les Jardins des Quais: increase of occupancy and positive impact on fair value of asset value (€48.0 M)
 - ➤ Belgium(€373 K)
 - Montea (-€106K)
 - Operational result in line with expectations (€6.4 M)
 - Substantial impact of non-cash IFRS items: €-2.3 M mark to market swaps, €-2.1 M FV valuation
 - Consolidated IFRS result: €-0.4 M (versus €-7.5M on 30/06/2009)
 - Positive revision of asset value in France (first time since 2007). Belgian portfolio affected by vacancy
 - Dividends received : €1,743 K



- ➤ Belgium(€373K) (continued)
 - La Hulpe and Chantilly (€297 K)
 - Increase of EBITDA to €3.755 M
 - Smaller depreciation charge versus previous years (more appropriate application of IAS 16)
 - Outstanding consolidated long term bank credit on 30/06/2010 of €53.6 M (reduction of 5.9M versus 30/06/2009)
 - Credits have being renegotiated (reimbursement scheme softened) and shareholders have granted and additional €5 M shareholder loan. Shareholders subordinated loan are now remunerated (700 K€ 100% base)

In '000 €	La Hulpe 30/06/2009	La Hulpe 30/06/2010	Chantilly 30/06/2009	Chantilly 30/06/2009	Consolidated 30/06/2010
Turnover	9,550	10,371	6,964	7,599	17,970
EBITDA	2,015	2,378	1,172	1,377	3,755
Occupancy rate	58%	59%	64%	60%	

- The Loop (€183 K)
 - First developments scheduled in the coming 12 months



■ Other income:

€469K vs. €743 K on 30/06/2009

- Commission predominantly resulting from managing the participation Conference centers) and specific project management mission on behalf of third parties
- Figures of first half year 2009 positively influenced by development of Sirius (Mobistar)

Operational charges:

€3,684K vs. €4,095 K on 30/06/2009

- Decrease of 10% in the framework of a cost reduction program
- Amount of € 3,684 comprehends one-of developments costs of 315 K€ (potentially activated at yearend)

■ Net financial charges:

€-3,042 K vs. €-3,736 K on 30/06/2009

- Decrease of financial charges due to:
 - Decrease of interest rates
 - Decrease of average indebtedness
- Negative impact of current hedging instruments (Floor): €1,036 K (versus €423 K on 30/06/2009))
- Average fully loaded cost of debt: 4.4% (all hedging costs included) (versus 4.8% on 30/06/2009)

Banimmo

- - Deferred taxes have no impact on treasury/cash position
 - Banimmo has structurally a low taxation rate thanks to
 - Depreciation of assets
 - Notional interest
 - Non-taxation of capital gains on shares
 - Possibility of immunisation by re-investing the real estate capital gains
- □ Variation of fair value on real estate: -€3,743 K (vs. -€8,318 K on 30/06/2009)
 - Decrease in Belgium (€1,659) over whole portfolio. Decrease in France (€2,084) concentrated on Les Corvettes and Saint-Germain (no <u>structural</u> decrease)
- Variation of fair value on financial instr. (IAS 39):-€4,617 K (vs. -€1,008 K on 30/06/2009)



Consolidated net result: -€6,531 K (vs. -€5,955 K on 30/06/2009)

Net current result: €1,092 K (vs. -€1,019 K on 30/06/2009)

☐ Result per share:

Consolidated net result -€0.56(vs. -€0.52 on 30/06/2009)

Net current result €0.10(vs. -€0.09 on 30/06/2009)

Half year results not representative as a result of an absence of asset sale

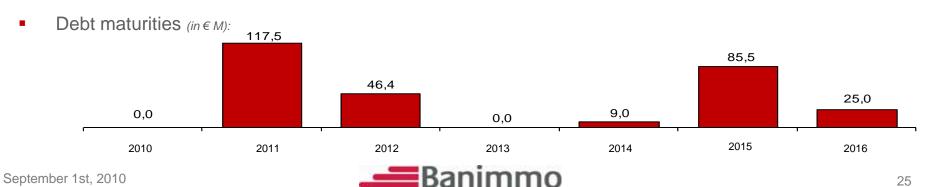
FINANCIAL DEBT

Key figures

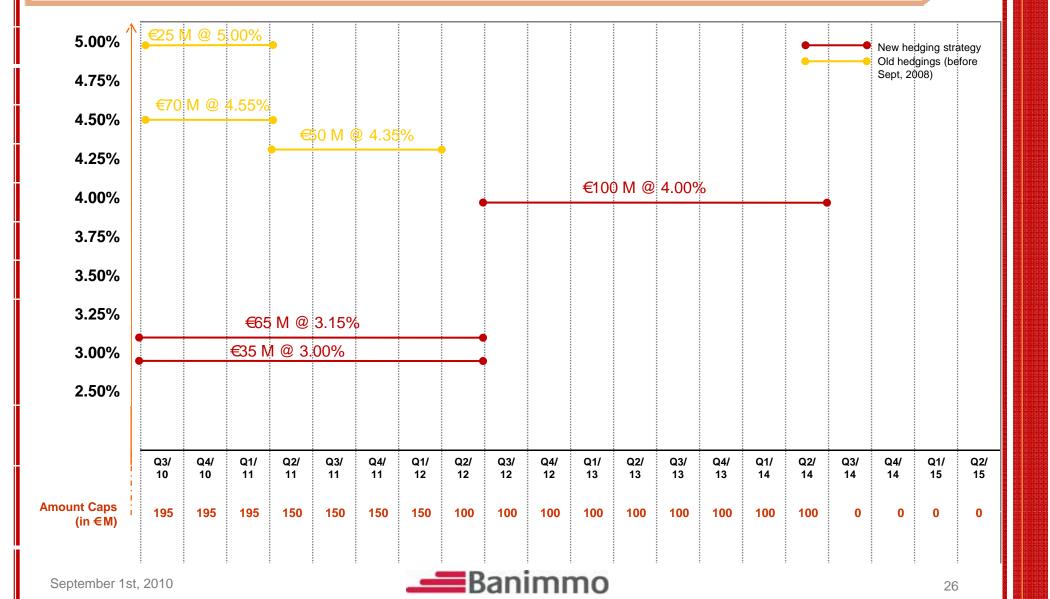
Key ratios	31/12/2008	31/12/2009	30/06/2010
Net debt (€M)	172.8	145.3	170.8
Net debt / shareholders equity	1.20	1.02	1.39
Fin. debt / Total assets	51.3%	46.3%	53.8%

Resources:

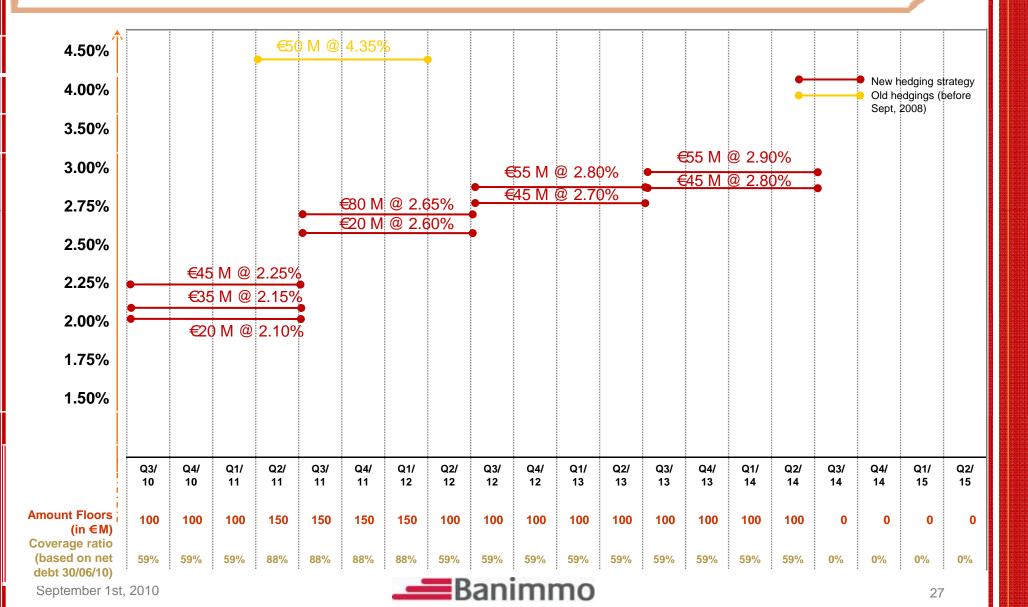
- Syndicated bank credit: As a result of specific asset financing loans and bond issue, nominal amount has been reduced to €147.5 M (reduction of €42.5 M) in anticipation of future negotiation (€117.5 M matures in 09/2011)
- A new specific asset financing loan has been put in place for an amount of €10.5 M. Total nominal amounts of specific asset financings represent an amount of €60.9 M; New refinancings to come.
- €50 M commercial paper program (included in syndicated bank credit).
- €75 M Bond cum warrant issuance in May 2010
- Total resources of €283.4 M



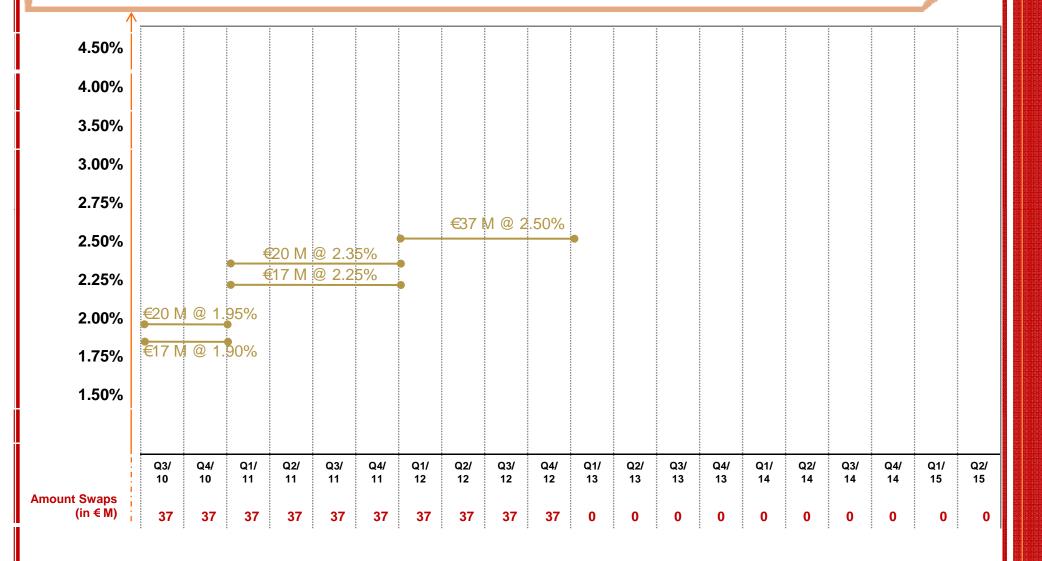
Hedging strategy: overview of caps



Hedging strategy: overview of floors



Hedging strategy: overview of swaps





RECENT EVENTS

- At the beginning of July, Banimmo has participated in the capital increase of Montea for an amount of €9.292 K. Holding participation remains unchanged at 23.26% (yield of this investment reaches 6.4%)
- Banimmo has announced its partnership with the team of Foruminvest Belgium through a jointventure in City Mall

PARTNERSHIP WITH CITY MALL

- Banimmo and L'Immobilière Huon have announced that they will take over 90% of the development activities of Foruminvest and its development portfolio in Belgium and Luxemburg
- The City Mall group, former Foruminvest Belgium, has a recognized expertise in the development of shopping malls in Belgium. The group has completed and sold the following retail developments in Belgium:
 - "Shopping K" in Kortrijk:
 - 34,000 m² GLA with 1,000 parking spaces
 - Complementary offer to existing shops in the city centre
 - Opening in H1 2010
 - 80 stores (H&M, Saturn, Zara, Esprit, etc.)
 - Pre-sold at yield <6.00%
 - Sales price of +/- €230M
 - "Les Grands Prés" in Mons:
 - 38,000 m² GLA (including hypermarket of 20,000 m²) with 2,800 parking spaces
 - Opening in H2 2003
 - Complementary offer to the shops in the city centre
 - 77 stores (Carrefour, H&M, Zara, Krëfel, etc.)
 - Sold in 2003 at yield of 6.5%
 - Sales price of €115 M

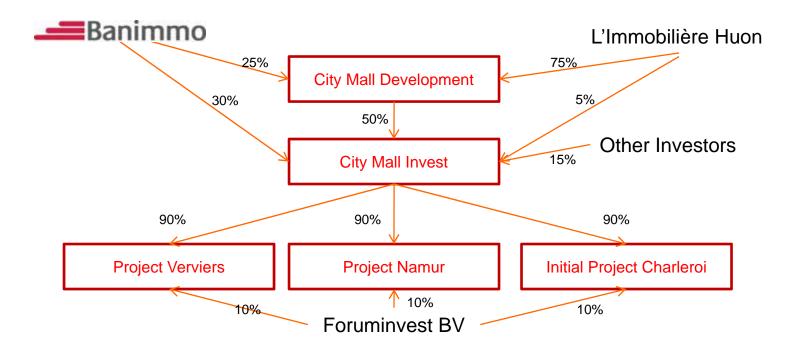






PARTNERSHIP WITH CITY MALL

- The new group will be clustered around two companies: City Mall Development (CMD) and City Mall Invest (CMI)
- Economically, the equity participation of Banimmo in CMD/CMI will be 42.5%, which corresponds to 38.25% in the development of the 3 projects





DETAILS OF THE TRANSACTION

Financial

- □ Total investment of Banimmo: €54.15 M, split in mezzanine financing and equity participation
- This transaction has been funded thanks to the bond issuance of €75M in May 2010 (bond at interest rate of 5.15%)
- Mezzanine financing amounts to €35 M. This financing will be progressively paid up according to capital needs of the projects. Interest on the mezzanine financing amounts to 8%
- The equity participation in CMD/CMI amounts to €19.15 M, corresponding economically to 38.25% in the 3 projects (and potential future capital gains)
- Interest on mezzanine financing (8% on €35M) allows to cover interest charge of global investment (5.15% on €54.15M)



DETAILS OF THE TRANSACTION

Partnership

- Banimmo is represented with 3 directors on the respective boards of CMD and CMI
- Shareholder agreement
 - Similar philosophy as for the conference centers (Dolce)
 - Extensive reserved matters requiring agreement of Banimmo
 - Day-to-day management of the projects remains in hands of City Mall Management team (15 people)
 - Regular interface between respective CEO's and CFO's
 - Clauses protecting Banimmo as an investment partner
- GOING FORWARD, the strategy is to combine forces of City Mall and Banimmo and maximize synergies between the two platforms in order to:
 - Develop a joint pipeline for all new projects of retail centers > 20,000 m²
 - In Europe but focus on Belgium, Luxemburg and France
 - Opening to larger scale mixed schemes in city centers
- Beyond the Verviers, Namur and Charleroi developments, the ambition is to profitably grow City
 Mall's activities and confirm its leadership in its market niche



PROJECTS

Verviers- Au fil de l'Eau

- Development of a shopping center in the city-center of Verviers
- Very good location
 - In the city center, in the heart of the pedestrian retail area, along the river Vesdre
 - Very good accessibility with car
 - Catchment area: 350.000 consumers & 53.000 habitants
- Retail offer
 - 90 stores
 - Shopping mall will host a dominant number of fashion retailers
 - □ Main brands are currently absent in Verviers: Zara, Guess, Fnac, Mediamarkt ,etc.
- □ Covered shopping mall of 29.700 m² GLA with 1.180 parking spaces
- □ Pre-letting on 30/06/2010: 40%
- □ Timing:
 - Building permit submitted: July 2010
 - Obtaining building permit: End of year 2010
 - Start construction: Second half year 2011
 - □ End construction: Mid-year 2014









PROJECTS

Namur – Le Côté Verre

- Development of a shopping center in the city center of Namur
- Very good location
 - ☐ In the city center, next to the central railway station (at the beginning of Rue de Fer)
 - Streets of Namur have the highest rents in Wallonia
 - □ Important student community and many administrations & public organizations
 - Very good accessibility with car and train
 - □ Catchment area: 350.000 consumers & 108.000 habitants
- Retail offer:
 - □ Main brands are currently absent in Namur: Mediamarkt, Guess, Gap, etc.
- □ Shopping mall of 18.500 m² GLA with 1.030 parking spaces
- □ Timing:
 - □ Submission Building planning permit :End of 2010
 - Obtaining building permit: End of year 2011
 - Start construction: Beginning of 2012
 - □ End construction: End 2014







PROJECTS

Charleroi

- Development of a shopping center in Charleroi
- Very good location
 - □ Site of nearly 7 hectares located on the "Charleroi Expo" site, only 50m away from Town Hall
 - Charleroi is the first city of the Walloon Region
 - Direct access via subway and highway
 - Actual retail offer is dispersed and of mediocre quality
 - Missing a large shopping centre
 - □ Catchment area: 650.000 consumers & 200.000 habitants
- Shopping mall still to be defined
- Acquisition based on land value
- □ Timing depending on strategic decision of the City of Charleroi







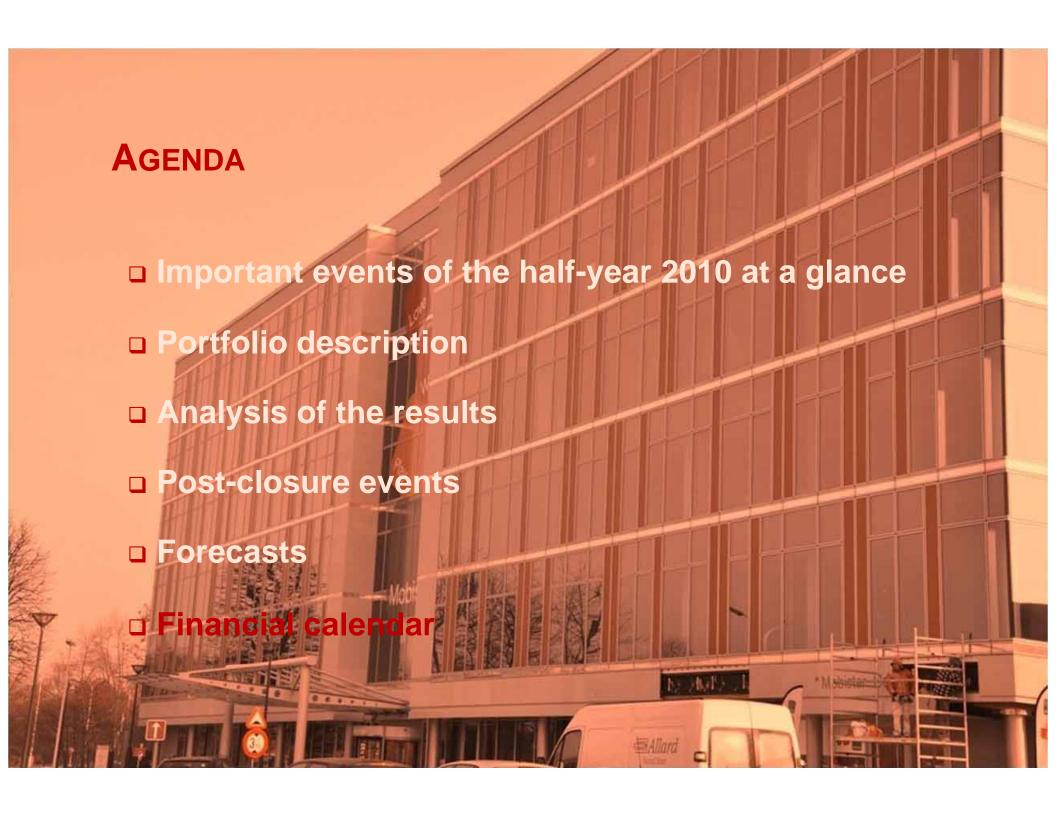




FORECASTS

- Besides announced partnership in City Mall group, objective to finalize one more new acquisition
- Objective is to sell 3 assets but outcome is not guaranteed, given the uncertainty on the investment markets
- Of the total initial investment objective of € 100M, already €75,5 M have been realized as of today
- Divestment objective: €50M, with sales to be initiated in H2 2010
- Recovery of operating result of the conference centers. New opportunities under study to develop one or two new centers in Europe. Specific opportunities under study.
- Increasing opportunities to reposition existing assets, resulting from increasing legal constraints to promote "green" assets. Second achievement with Electrolux after the Mobistar case.
- High result of 2009 will not be achieved in 2010





FINANCIAL CALENDAR

> Trading update Q3/2010

Communication annual results 2010

Trading update Q1/2011

Ordinary General Assembly

> Dividend payment

Communication half-year results 2011

Trading update Q3/2011

November 15th, 2010

February, 2011

May 16th, 2011

May 17th, 2011

May 27th, 2011

August 31th, 2011

November 15th, 2011

Banimmo



Turning obsolescence into sustainable excellence

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